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# Got an Event...Need the Speaker?

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Give your meeting the punch it needs to be...**Outstanding!**

## Terri Harley

One of Oregon's best kept secrets, Terri challenges and inspires her audience of business owners, managers and sales/service staff to start thinking in bold new ways...

With her high-performance, high-content and user-friendly delivery, participants leave with bold new success building strategies. Whatever the size of your organization, these information-rich programs give your management and employees the competitive edge they need in today's marketplace.

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### **Using Your Brain to Get Ahead!**

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Most people already have what they need to be successful, but they sabotage their best efforts by inappropriate internal dialogue, limiting thinking and negative self-defeating action. In *Using Your Brain to Get Ahead*, Terri shows you how to move through self-imposed limitations using the power that all great leaders and entrepreneurs tap into to achieve their success. Overcome fear by turning it into focused, clear and strategic results that you want to achieve. Motivational and inspiring, Terri's "you-can-do" attitude let's you know that your success is just a couple of steps away...



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#### **Business Etiquette, Culture & Success** *in the Workplace*

This popular, practical no-nonsense presentation will guide you through the perils and pitfalls of business etiquette. The wrong approach at the wrong time with the wrong person results in lost sales - with businesses leaving lots of money on the table. Clear guidelines around business etiquette promote a healthy workplace, higher staff retention and increased sales.

#### **Attitude Rocks! with Dynamite** *Customer Service*

In this presentation/workshop, you'll learn how to win with every customer. Practical and fun, Terri keeps you on the edge of your seat with stories about the customers who trained *her* in the art of **Customer Service**... all in an interactive format that will build your skills.

#### **Marketing in the 21st Century**

This outstanding marketing piece for the new century is not what people are talking about... **yet!** In a short space of time Terri not only globalizes marketing, she makes it so personal that you understand the psychology of the web, branding, and teaming up to become part of the world market. Yet she never loses sight of your local market.

#### **Selling Edge! for the 21st Century**

Reach prospects quickly, effectively and repeatedly. Discover strategies, techniques and skills that build instant rapport, create winning relationships and keep them buying from you and your business! Develop new business and retain existing customers...easily!

*"There were so many really outstanding things you said during the presentation..."*



**This is the BEST presentation I have EVER heard at WBN and I've been at almost every monthly meeting for 13 years.**

L. Macedone, Past President

**Practical, focused and easy to incorporate into our daily routine...** J Sharkey, ipdc Engineering

**Amazing!** Karen Waskow, John L. Scott Realty

**What enthusiasm and knowledge!** Judy Sanders, Precision Funding

*Communication has dramatically improved, now that we know we can't read minds!*

B.B., Western Title & Escrow Company

**A great speaker with new angles for success!** Lou Panni, Selco Credit Union

*My sales jumped almost 15% this month using your **Selling Edge!** techniques!*

J. Johnston, Northern Lights Stationers

**...awesome speaker with really outstanding things to say... on 21st Century Marketing**

Max Fabry, Online Wellness Association

**Terri Harley**, founder of *High-Gear Training LLC* and *Success Builders USA Inc*, is a marketing mentor, sales coach, keynote speaker and corporate trainer.

Growing up in a family of Irish entrepreneurs, Terri has started, built and sold successful businesses in both the US and Europe. As a business advisor and instructor with the Small Business Development Centers, Terri worked with a large number of business owners and CEO's in all stages of business growth. Terri helps you look at subjects from an interesting and different perspective. Graduate of National Speakers Association Fast Track, Terri is a highly interactive, informative and fun speaker for your 21st century audience.

### **Fun Facts about Terri**

- Born in Ireland. Started her first business in London at age 17; moved to Geneva, Switzerland to work at the UN; sold ice cream on Bondi Beach in Australia.
- Lived in Alaska for 12 years, where she did the 'live in the woods beyond the power grid hauling water' thing.
- Enjoys snowshoeing, Irish dancing and good food cooked by someone else!
- Most memorable experience: sunrise over the Himalayas.



Presentations & Workshops are customized to 50-minute, 2-hr or 4-hrs.

**High-Gear**  
Training Institute

Washington Abbey  
1001 Washington  
Eugene, OR 97401  
**Ph 541-681-9877**  
www.hg-training.com  
terri@hg-training.com